Zionsville Band Boosters

Virtual Board Meeting

Monday, April 13, 2020; 6:30pm

Those in attendance: Ellen Bailey, Tracy Coussens, Becca King, Steve Wilkie, Stuart Carter, Tom Stuckey, Mark Enerson, Susan Nickel, Jeff King and Tom Landrum.

First virtual meeting of Zionsville Board members. Lots of issues getting everyone connected.

1. Approval of March Minutes: remove Stuart Carter from the March minutes. Steve made a motion to approve and Susan seconded.
2. Status Update – Tom Landrum – students are doing their homework. There is going to be a virtual performance at some point. Paddles for seniors. Tim Rinehart is working on this with TL. When will MB start? Are we going to be able to even have a season? Financial implications as well. We will lose money from not having a DCI show, not cleaning up after finals for DCI and concession stand money from Dave Danner. TL believes we could have 135 members in Marching Band. Where did we end up with the fees for MB? Does the mattress sale make up for some of the loss? SC wants to know if we have enough uniforms and equipment to cover these extra people. Do we have enough flags etc. TL has enough plans for every contingency. Will need to be cautious on how we pay out our money for June July and August. We don’t want to lose staff.
3. Discussion of Winter Guard and Indoor Percussion Fees and Statements – Are we going to reduce the fee and if we are, how are we going to let people know this. Steve – WGI discussion (he has a powerpoint that explains this so much better). Steve made a motion that we collect fees, TL seconded and the motion passed. Second part of this is due we lower what the fees were for the 19/20 season? Lower them to $625. Stuart sends out an email with a plea for them to pay their new lowered fee. Huge discussion about how much we save or not save per student by lowering the fee. TL wants to know if we should make Winter Guard a different fee than Indoor Percussion. Jeff jumped in with he is not in favor of giving a refund to this past season. TS asked JK to show us how we won’t be saving any money. JK sent his money portion to Steve, TL and Ellen. Steve made a motion to lower the fee to $650 for Indoor and WG. TL seconded and the motion passed. Now the question is how do we get this message out to the masses? Steve, TL and TS will work on something to send out.
4. Discussion begins on budget for the 20/21 season (7:43pm). Steve had a power point again. This new budget shows 135 in MB. TS asked about being able to survive if we do not have a MB show or a WG show. Those are always in question anyway. Set the fees at $700 MB, $750 for WG and Indoor, $60 for concert. JK asked for 2 more weeks before we approve the budget so that we can finish the discussion with Brayton and Orion. Ellen wants us to vote on the charge for MB. We are going to have to have that amount set so that we can do online enrollment in the next couple of weeks. Steve made a motion to set the MB fee at $700. Susan seconded and the motion passed.
5. Concessions - $22,500 for concessions so far this year. We are over budget at this time. If we don’t have Miss Indiana in June, we might not have as much concessions as we have had in the past.
6. ME asked TL about his concert money. TL explained that he often buys mallets, music, and pays for someone to come in and work with a group etc.
7. Discussion of 2020-2021 Budget – see above
8. Discussion of 2020-2021 Band Registration and Fees
9. Additional Reports:
	1. President – Ellen Bailey – Nicole Quinn – EB talked to her about Steve Stuckey’s position; she was going to talk to her family first. Ellen is also working on trying to come up with on online version of registration through Charms. Still working on it. TL can we use a paper form? Ellen will not use a paper form. She has transferred the paper form to a Google doc.
	2. Vice President – Tracy Coussens – nothing to report.
	3. Secretary - Becca King – nothing to report
	4. Treasurer – Steve Wilkie/Stuart Carter – nothing further to report
	5. Fundraising – Tom Stucky/Mark Enerson – nothing new at this time
	6. Hospitality – Susan Nickel – question: would she be able to get volunteers for band camp? She still needs a key and access to Charms.
	7. Program Coordinator – Jeff King – nothing else to report.
	8. Director Report – Tom Landrum – Jeff, Stuart, Steve and TL to make some new language for contracts. The theme of the show: Sit or Stand – would you like to protest or not? Music is Lady Gaga Born this Way, White Rabbit, We Shall Overcome, They don’t really care about us, Take me to Church, Twisted Sister, We’re Not Goin’ take it. Just some songs that have been mentioned.

Next Meeting (tentative): May 18 – 6:30 through WebEx at this time.

Meeting adjourned at 8:37pm.