**ZBB Board Meeting Minutes**

**Tuesday, February 16, 2021**

**6:30 p.m. Zoom**

Those in attendance: Nikki McKnight, Sue Wu, Jeff King, Susie McKenna, Stuart Carter?, Tom Landrum, Tracy Coussens, Malinda Bush, Steve Wilkie, Ellen Bailey, Nicole Quinn and Susan Nickel.

* **Approval of January Meeting Minutes** – Susan Nickel made a motion to approve the minutes as submitted by Nikki. Tracy seconded and the motion passed.
* **Discussion of 2021-22 ZBB Budget** – Steve Wilkie and Sue Wu – This will be Steve’s last meeting. Much discussion about how we budgeted. Ellen suggested we increase the Marching Band fee to $750 and the number of students down to 125. Susie McKenna suggested we change the concession stand income to $30,000 and expenses down to $15,000. Remember, we might not have very much in concessions and Dave Danner is still considering retiring. **Directors Discretionary** fund – this is a certain percentage of their budget so they don’t have to come to us and ask for extra things once the season starts. Tom Landrum suggested that we charge the senior band kiddos an extra $50 for a poster on the fence at the football field. Ellen does not like that idea. She does think they need a poster and maybe the Board needs to pay for that. We added $1,000 to the awards budget so that we can purchase those for the Seniors. Susie McKenna (?) will contact Deb Hainer to discuss this project and she will take it over. Stuart made a motion to approve the $750 for Marching Band next year. Nikki seconded and the motion passed. Jeff and Tom will go through the Staff amounts before the next meeting and will send any changes to Steve and Sue.
* **Reports**
  + **President** - Ellen Bailey- has nothing to report – we are down to 22 people that still owe money
  + **Vice President** - Tracy Coussens – nothing to report
  + **Secretary** - Becca King – nothing to report
  + **Treasurer** - Sue Wu – Steve reported on the budget
  + **Fundraising** - Nicole Quinn and Susie McKenna – Susie McKenna – sponsors need to be given some love in the program for our Winter Guard Show. Ellen will connect Susie with the lady that did the program portion last year. Mears Auto – partnership with other bands (Carmel). If you go there, they will give us 10% every quarter. Would need to push this to all band families. One in Brownsburg and one in Carmel. Another fundraiser that is sort of a passthrough. They will also put together a flyer about all fundraisers to pass out at to our families. She and Nicole have been meeting behind the scenes to take over fundraising completely.
  + **Hospitality** - Susan Nickel – has nothing to report but will work on food for the judges at the show.
  + **Program Coordinator** - Jeff King – still waiting on approval from Boone County Health on the plan we submitted. Sign up sheet is done and Jeff will send it out for us to look at before sending to all the band families. Had to change announcers. Still working on hotel for judges. Trying to get them near the airport. Should we use the volunteer shirts – Ellen does think we should use them. Isaac Spillman has the ticket information and will be putting that together. Two tickets per performer and directors. Isaac will also be putting this together for us. No hospitality for bus drivers or directors. This is common this year. Susan Nickel will work on some sort of breakfast for the judges and a box lunch for the lunch break. Tracy is working on an EMT for the show.
  + **Director Report** - Tom Landrum –ISSMA Solo and Ensemble is coming up. The two Jazz Bands will be submitting video performances. Last concert of the year – he would like to make this a live streaming event. Would love to be able to maybe have the parents of seniors attend live. Indoor Percussion won their first show. Color Guard goes out this weekend. Tom has sent out the first email to 8th grade parents. Just an introduction. He will send another email when we have a date set for our Parent meeting. Jeff, Adam and Tom will hold drum major auditions in March. Tom is starting the process for a band trip to California in 2022.

**Respectfully submitted by Becca King.**

**Next Meetings (tentative): March 29, April 26, May 17 or 24**

**Upcoming Events:**

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| 2/23 Zionsville Evening of Jazz | 4/17 Group ISSMA Contest |
| 3/5 ISSMA Jazz Contest | 4/24 Group ISSMA Contest |
| 3/6 Winter Guard Invitational | 5/3 Band Concert, Senior Night |
| 3/15 Band Concert | 5/7 Jazz Jive and Java |
| 3/26 Winter Showcase |  |