**ZBB Board Meeting**

**Monday, March 29, 2021**

**6:30 p.m. Band Room**

**Those in attendance: Becca King, Ellen Bailey, Tom Landrum, Tracy Coussens, Sue Wu, Nicole Quinn, Susie McKenna, Malinda Bush, Nikki McKnight, Jennifer Seeloff?, Susan Nickel and Jeff King.**

**Approval of February Meeting Minutes** – Tracy made a motion to approve and Nikki seconded. All voted and the motion passed.

**Discussion and Approval of 2021-22 ZBB Budget** – Sue Wu will be leaving next summer, so if anyone knows anyone that would like to be our Treasurer, she would like to help train them. Sue has a Pass Through Funds question. How did we get so much? Ellen attempted to explain (there is no expenses with this). Adjusted Program Coordinator fee, adjusted the 10% for student fees. Adjustments from Tom, adjust Winter Showcase amount, $1,991 for 2020-2021 Winter Showcase. Because of Props, might need to increase the Indoor Percussion fee to cover trucks, if needed. Ellen would like to increase Winter Guard and Indoor Percussion fees to $800 for 2021-2022 with negotiation if props get more expensive then we think. We have a deficit at this time. Susie made a motion to approve the budget as is right now. Susan Nickel seconded and the motion passed.

**Discussion of Winter Guard show** – postponed to April meeting. The show did make about $4,700 which is more than most in this area.

**Reports**

* + **President** - Ellen Bailey – Dave Danner – we need to replace him in some way shape or form. Michelle Stucky will be not doing Script as her daughter is leaving. Sue McAtee will still be doing her portion. Need a new person for this. Ellen mentioned 2 names, but I didn’t get them. Will try and push Script at all meetings. Budget for marching band reductions. Program coordinator fee should not have been reduced and it was because of a miscommunication. Tracy made the motion to pay Jeff King the missing $1500. Susan Nickel seconded the motion and the motion passed.

Sue Wu will cut Jeff a check. Will open registration on May 1st. Will we have a parent meeting – Ellen would like to have a parent meeting on May 5th at 7:00pm. This will be a Zoom meeting/maybe live meeting.

Question for Tom about the 8th grade parent meeting: did you invite the Zip Cadet and the Cadet Guard to this meeting?

* + **Vice President** - Tracy Coussens – she has nothing.
	+ **Secretary** - Becca King – she has nothing.
	+ **Treasurer** - Sue Wu – December – she lost money because of Chase. Missing money from December. She is working on finding out what has happened. At this time all of the Winter Guard and Indoor Percussion fees have been paid. Ellen would like to write off some fees. Everyone agreed. Remote Freshman that owes, we will let that ride to see if she comes back next year. 3 students that she and Tom are still working on. There are 25 seniors that have a credit. She is going to reach out to them to see if they want to donate or transfer to a student. We need to vote Malinda Bush in as our Asst. Treasurer/Student Accounts. Susan Nickel made a motion to approve Malinda as the new Asst. Treasurer. Susie seconded. The motion passed.
	+ **Fundraising** - Nicole Quinn and Susie McKenna
		- Sponsorship update – Susie handed out a form for sponsorship and is wanting to get a stand up banner to display at all events. She is thinking they would need a new one every year and they are not that expensive. She would like to add Platinum sponsors to the back of the t-shirt as well. Would want sponsors on the band page as well. Five-thirty home – she wants kids to come in and play for her company – always donates. Nicole will contact her. They would also like to talk during the registration night about all of the opportunities for parents to make money for ZBB.
		- Mears Automotive update – would like to put Mears as a Platinum Sponsor. There is a registration form to use their service and that will give us the 10% on the service that the band person gets done. Once your kid is done with band, you can still go there, but ZBB won’t get any money. This is only for Band kid families but all band programs are eligible. They are very accommodating and want to make sure all staff knows about them. You can register when you are there.
	+ **Hospitality** - Susan Nickel – Does she have to help with the Indoor Percussion End of Season event? The answer is no, and everyone agreed they didn’t need to have food. She won’t have to help with Winter Guard either. Should she get volunteers for events? Yes, we will have a Sign Up Genius for volunteers for the meeting.
	+ **Program Coordinator** - Jeff King
	+ **Director Report** - Tom Landrum – Jazz Band auditions - he is working on this now. Wind Ensemble will be submitting a video – There was an awesome send off for the Indoor Percussion group and Tom is making sure there will be an awesome send off for the Winter Guard on April 10th as well. Indoor Percussion won the Open class State Finals. Very exciting times! He is working on a trip to California in 2022. More information soon. Sam Gibson finished his Eagle Project. He made some Baritone shelves. Congratulations to Annie Zink, Reagan Coussens and Henry Walker. They are the new Drum Majors for 2021-2022.

**Respectfully Submitted,**

**Becca King, Secretary**

**Next Meetings (tentative): April 26, May 17 or 24, June TBD, July 26**

**Upcoming Events:**

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| 4/17 Group ISSMA Contest (virtual?) | 6/1 Mini Camp Begins |
| 4/24 Group ISSMA Contest (virtual?) | 6/1 MB Parent Meeting |
| 5/1 2021-22 Registration Opens | 7/12 – 23 Band Camp |
| 5/3 Band Concert, Senior Night | 8/3 School Starts |
| 5/7 Jazz Jive and Java (?) | 5/5 Parent Registration Night Zoom |