**Zionsville Band Boosters Meeting**

**April 17, 2023, at 6:00 pm**

**Greek’s Pizzeria**

**Attendees:** Tracy Coussens, Randy Couchman, Nikki McKnight, Tom Landrum, Mindi Ferraro, Ellen Bailey, Malinda Bush, Tracy James, Sherry Rottmann, Jared Skok, Marnie Skok, Jen Botkin, David Harting, Denae Barnett, Jeff King

Meeting was called to order at 6:10 pm by Tracy Coussens.

**Approval of the Minutes**

Motion for approval of March minutes by David Harting, second by Randy Couchman.

**President’s Report, T. Coussens**

Band registration night – 4/26

* Ellen has registration form done – Randy how do we want payments made? It will be a rolling sign up as the summer goes on. Need to have the preference to be announced at registration night.
* Ellen, Randy, and Marnie will talk together to organize what/how to say the announcement.
* Registration QR code – Randy would like verbiage added that an invoice will be sent.
* Per Randy, the fee can go through the QuickBooks invoice.

2023-24 Board Election Schedule – 15 voting members allowed

* President: Nikki McKnight
* Vice President: Open
* Secretary: Mindi Ferraro
* Treasurer: Randy Couchman, Treasurer of Student Accounts: Marnie Skok
* Co-Chairs fundraising: Susie McKenna, David Harting
* Hospitality: Kristen Kunttu, Kim Daugherty
* Members at Large
  + Box Mom: Denae Barnett
  + Past President: Tracy Coussens
  + Volunteer Coordinator: Open (Sherry Rottmann is interested in this and possibly New Parent Liaison)

**Vice President Report, N. McKnight**

* Working with Tracy and Tom on registration night

**Secretary Report, M. Ferraro**

* Nothing to report.

**Student Accounts, Malinda Bush**

* Randy started QuickBooks & they have collected student accounts. Still low $8k outstanding. Marnie is taking over for Malinda.
* Had to adjust a few indoor fees from students coming in and out.
* 18 seniors w/ credit balance – a little over $1500. Will see if they want to donate or have a check cut.
* Per Ellen, if paid out of pocket, that can be refunded. If from a fundraiser, can transfer to a sibling.
* David H. shared the car wash funds with Malinda.

**PAC Concessions**

* Neal and Sue will be stepping down in June.
* Last week, there was a meeting to discuss the impact of PAC funding. In the fall, we will need to work with the boards from ZOINC and ZSI to discuss the percentage of students from all organizations along with NHS working. Current percentage band student workers = 92%. Need to discuss the conversion of number of hours = profit to each group as well as responsiveness from other groups.
* Ideas for streamlining processes of running the PAC concessions – items for sale, where to purchase, etc.
* Tracy is waiting on responses from other boards.
* Jared Skok is interested in learning more about heading the concessions after the discussions with the other boards have occurred.
* Possibility of breaking down calendar for each group.

**Treasurer’s Report, R. Couchman**

* $12,415 capital equipment
* $56,512 general savings
* $23,104 marching band uniforms
* $23,495 rainy day
* $56,685 checking
* Student accounts are coming in as QuickBooks invoices are going out

**Fundraising Report, D. Harting**

* Starting corporate stuff over the next couple months
* Susie and David will be at registration night

**Uniforms, D. Barnett**

* Nothing to report

**Past President, E. Bailey**

* Working on registration night forms
* Working with Tracy James to collect uniforms after last concert

**Director’s Report, T. Landrum**

* Indoor Percussion won state championships
  + Michael has received a Pearl drum that students are signing tonight
  + Send off dinner for WGI on Wednesday, Thursday prelims, Friday semis, Saturday finals
* Green Jazz Band won Gold with Distinction at ISSMA
* Freshman band won a Gold on Saturday
* Registration meeting
  + Tracy James make a flyer for RaiseRight – she will send to Tom to make 300 copies
  + By 7:45 Color Guard goes to a different meeting room, percussion goes to another meeting room – so families can meet staff
* Help/audition sessions
  + Color guard: 5/2, 5/4, 5/9, 5/11
  + Woodwind/brass marching band: 5/9, 5/11
  + Percussion: 5/2, 5/4, 5/9, 5/11, 5/16, 5/18
  + percussion, color guard, woodwind & brass help sessions on how to march, meet other students, recruiting
  + Tom will send this information to Shawn Wooden at ZWEST to add to Parent Update for more outreach
  + Percussion rookie rehearsals: 6/1 & 6/2 3-6 pm
  + Percussion mini camp: 6/6, 6/7, 6/8 9am-noon
  + Percussion camp: 6/12-6/14 9a-9p, lunch 12-1:30, dinner 5-6 pm and 6/15 9a-5p
* Jazz Jive and Java in main café
* Disneyland trip for marching band 1/12 – 1/16/2024 – music workshop, dance workshop – quote of $2500 per person for 4 person room through Music Travel Consultants. Quote is for minimum of 60 students.
* Semi trailer – school is purchasing, also 2 20-ft trailers to be pulled by pickup trucks
  + Show choir is using the semi next winter
  + 1 trailer will be available for marching band next year
* Next year’s marching band show “Fade to Black”
  + Black Hole Sun
  + Black Magic Woman
  + Paint It Black

**Program Coordinator, J. King**

$1425 payments from Winter Showcase

**Presentation of 2023-24 budget, R. Couchman**

* Fees for 2023-24 – motion made by Ellen, Nikki seconded motion – budget approved by spoken vote
  + Marching band $1000
  + Indoor percussion $1000
  + Winter Color Guard $1000
  + Class fees $75
* Hospitality: BAHA admission $10 this year rather than $5
* Community Night: plan our own community night for marching band with dinner, auction, raffle, admission
* Lucas Oil concessions: need at least 10 people 16 yrs or older – get paid plus tips
* PAC concessions brought down since the profit share is unknown
* Current year fees: marching band $850, indoor percussion $950, winter guard $850, class fees $65

**Upcoming Events:**

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| 4/25 Indoor Percussion Banquet | 5/30 Rookie Rehearsal (3-5 pm) |
| 4/26 Band Registration Night | 6/1 Rookie Rehearsal (3-5 pm) |
| 4/28 ISSMA State Qualifying – Wind Ens. | 6/6 - 6/8 Mini Camp 1 (3-8:30 pm) |
| 5/3 Dine to Donate: City Barbecue | 6/6 New MB Parent mtg (7 pm) |
| 5/5 Jazz, Jive and Java | 6/13 - 6/15 Mini Camp 2 (3-8:30 pm) |
| 5/8 Spring Band Concert – senior night | 7/17 – 7/21 Band Camp Wk 1 (8 am – 5 pm) |
| 5/15 ZBB Board Mtg | 7/24 – 7/28 Band Camp Wk 2 (8 am – 5 pm) |
| 5/17 Dine to Donate: El Meson | 7/29 Kings Island Trip |

**Next meeting dates:**

5/15 at Greeks 6:30 pm

6/12 or 6/19

Meeting adjourned at 8:22 pm.