**Zionsville Band Boosters Meeting**

**August 21, 2023, at 6:30 pm**

**ZCHS Band Room**

**Attendees:** Mindi Ferraro, Denae Barnett, Nikki McKnight, Randy Couchman, Tom Landrum, Tracy Coussens, Courtney Buckles, Susie McKenna, Tracy James, Sherry Rottmann, Jen Botkin, Marni Skok, Kim Daugherty, Jeff King, Ellen Bailey

Meeting was called to order at 6:38 pm by Nikki McKnight.

**Approval of the Minutes**

Motion for approval of June minutes by Tracy Coussens, second by Susie McKenna.

**President’s Report, N. McKnight**

* Play On Zionsville
	+ - Orchestra agreed to pay 40%, we pay 60% of $700 overhead = $420
		- Susie McKenna moved to approve this expenditure, Tracy James seconded. Motion passed by verbal vote.
	+ PAC concessions – Nikki chatted w/ Janine from ZOINC board. They want to get through the first of school before addressing fully
		- Discussion of possible candidates to run PAC concessions:
			* Dharati Dave
			* Melanie LaFontaine
			* Jacob Shurcliff but we would need to pay him
			* Jackie Wilhite offered to do the shopping
		- Last year, Sue wanted to match prices with what Athletics charge for items
		- Susie will send the document to Nikki of the amounts agreed to share with PAC staff
		- Need to add 1 more sign up for adult and student per shift to busy events to Sign Up Genius
	+ Senior banners – school signed an exclusive 3-year agreement with Cripe, can be cancelled at principal’s discretion. Primary driver is for consistency of appearance.
		- $60/each – had budgeted $1000 banners & senior night. 50% increase for using Cripe. Nikki had a meeting with Tom and Tim East to discuss this increase and lack of communication. We will get 10% back ($114) which will pay for the flowers for Senior Night.
		- Communication with Cripe is only through email
		- Nikki will renew request that they are all in alphabetical order for inclusivity next year and in varsity gym for indoor and winter guard (use the same banners as marching band)

**Vice President Report, D. Barnett**

* Schedule jackets with Randy Neff
* Button/group pictures - need to schedule time with Roger. Tracy Coussens will reach out to him for this. Fall Festival would be a great time to do this.
* Sherry will have to talk to the football moms to arrange the Cripe photos for senior night program. **Urgent – need these by mid-September**. Senior Night is Oct. 6.
* Background checks – Sherry Rottmann can help with this. Start with Robyn Nelson. Denae will provide Sherry a list of volunteers.
* Email from Michael about WGI Dayton Regional trip 3/2-3/3 – Jeff says instead of going to Northview on 2/17, help with Winter Guard contest
	+ Need a Saturday hotel – Denae will work on this
* BAHA – Friday, Sept. 29
	+ Susie will run it, Denae will help build balloon arch
	+ Mindi will try to reserve the East Community Room and East Gym with Candy Hays
	+ Susie wants to order stickers, DJ, and balloons
	+ Nikki will talk with Kelin Hull and Becky Brooking for assistance

**Secretary Report, M. Ferraro**

* Nothing to report

**Student Accounts, M. Skok**

* Talked to Matt Walter about $50 transportation fee. Marni cannot access records for the transportation fees for the high school. Has to be paid through SchoolPay or check directly paid at ESC. This does not go through band accounts,
* Ellen needs class rosters and will send on to Marni

**Treasurer’s Report, R. Couchman**

* $7,416 capital equipment
* $58,514 general savings
* $25,105 marching band uniforms
* $24,996 rainy day
* $77,024 checking
* $193,056 total
* Motion to complete set up for marimbas purchased this year – Michael wants synthetic bars for marching band but they are $13k. This will be tabled.
	+ Randy made a motion to use $2117.96 from capital equipment to complete set up without new bars – Denae seconded. Motion passed by verbal vote.

**Fundraising Report, S. McKenna**

* SnapRaise going well – raised around $17k
	+ 2 parents did not want students participate but made donations separately
	+ A couple others requested a stop for emails and it goes through the company to stop the emails.
	+ A few students did not participate but a few only did merchandise sales
	+ Zoe Amey provided the most valid email addresses. Susie will award a Starbucks gift card to Zoe. Hannah McKenna has raised the most funds.
	+ Susie will check on an option for sending a thank you notes to donors
	+ Money is distributed as the fundraiser continues
* Product sales
	+ Ordered 37 extra car flags to reach 100
	+ 25 extra blankets, but Sherry, Sy, Tracy C., and Denae need blankets
	+ $1100-$1200 in profit
	+ Use SquareSpace for purchase – use student name for delivery purposes
	+ SnapRaise person suggested to not do them at the same time, but students just use that 1 night for sales
	+ Possibility to do SnapRaise for all band classes
* Car Washes – Jared Skok is leading the effort
	+ Would like a couple emails to go out
	+ 9/1-9/30 sales – partner with Crew Carwash
	+ All electronic
	+ 50% of proceeds from each e-wash – to student accounts
	+ Susie will ask how to gift the car washes & how do we know which student sold them
* Butter Braids – all electronic sales
* $14,850 in corporate sponsors – goal is $15,000
	+ All of the board sign thank you cards
* Stand up banners for concerts
	+ Still working on getting logos
	+ Waiting on 1 check
	+ More platinum sponsors this year
	+ Gold and platinum sponsors go on parade banner
* Spirit wear & buttons (need to schedule photos)
* Lucas Oil – everything is signed & turned in
	+ Oct. 29 Colts v Saints – need 15 people who are 16+, wear all plain black, can wear organization hats
	+ Payment plus tips
	+ Nikki will check to see if we can wear buttons that identify Zionsville Marching Eagles
* Tracy James requested that 8th graders be added to RaiseRight so they have a nest egg

**Hospitality, K. Daugherty**

* Stayed on target with band camp meals
* 8th grade crossover – Sept. 25
	+ Donations for food
	+ Tom will send roster of 8th graders & staff from middle school
* Fall Festival – donations of water, Kim will stay after practices to collect water
	+ Susie can put out social media notices for more water requests
* Community Night Oct. 7 – Greeks is going to do the pizza sales. Tracy C. will email Mike at Greeks.

**Uniforms, D. Barnett**

* New straps for shakos are in. Need to coordinate with Tom to get them all attached.
* A few pairs of pants need adjusted

**Past President, T. Coussens**

* Show shirts passed out – two extra XL shirts at Tracy Coussens’s house
* Sign Up Genius for box moms/pit crew is not monitored now, so if we need more shirts, Tracy needs to know by Friday.
* Spirit wear sales stops at midnight on Friday
	+ Susie is posting on social right now
* Triathlon
	+ Needs volunteers, no money back to the band
* Roger can do the group photo as long as he has transportation – Mike Coussens will provide transportation – before Fall Festival Parade
* Bonfire – Jeremy Chapman, Addie’s dad, says they have a lot of space for it – Tom will check with Jeremy. Saturday, Oct. 28
* Awards night – Thursday, Nov. 2 at 7 pm

**Director’s Report, T. Landrum**

* SnapRaise for non-marching band – going to ask all band families to support
* Staff members –Tracy can get them show shirts, we will only pay for one shirt, either Marching Eagles shirt or show shirt
* ZBB donation check from Michael Wheeler’s mom provided for a new mellophone
* Good turnout for street dance = $500 donation
* Uniforms – thank you to Denae
* Plumes – drum line might not wear them
* Tarps have arrived – Owen Adams’s mom and dad drove to Plainfield to pick them up
* Walls done by Marcus for $2000, Marcus provided some of the cost for a donation
* Chains need to be installed into the tarps, approx. 130 lbs
* Stage is being designed to be the cart to hold the tarps
* Susie suggested that parents need to be reminded that dinner is not provided for the band for football games
* No rehearsals during fall break
* Community Night 7 pm
	+ $5 admission, max $20 for family
	+ Donations for favorite section – wins stars for section
	+ Audience participation ideas – Heads and Tails
	+ Possibility of game sponsored by “company with gaming license”
	+ AJ Bowman – alumni band
	+ Maybe John Stehr could be emcee – Sherry will ask John
	+ Invite sponsors to event with VIP bracelet - Nikki and Mindi
	+ Need to make sure that the stadium is reserved
* 1/12-1/16/2024 Disney trip – total went down to $2000

**Program Coordinator, J. King**

* Colts want a check – Randy will mail tomorrow
* Guard uniforms and flags are taken care of
* Staff direct deposits are set
* Semi-trailer – last 4 events for indoor percussion
	+ Any drivers for self-owned pickup pulling trailer have to schedule at bus barn – Tom will email for any drivers available
	+ Carter Van Lines – sponsor for Play On Zionsville
	+ Randy would like a pool of 5-6 drivers
* Two 26-footers reserved for every contest

**Upcoming Events:**

|  |  |
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| 9/1 Home Football Game | 9/20 Dine to Donate – El Meson |
| 9/9 Fall Festival Parade & MB Contest (Westfield) | 10/4 Dine to Donate – Rush on Main |
| 9/16 MB Contest (Northwestern) | 10/18 Dine to Donate – El Meson |
| 9/22 Home Football Game (Homecoming) | 11/1 Dine to Donate.- Whitestown Panera |
| 9/23 MB Contest (Noblesville) | 11/15 Dine to Donate – El Meson |
| 9/25 8th Grade Crossover | 12/20 Dine to Donate – El Meson |
| 9/29 BAHA | 1/10 Dine to Donate – Fundae’s |
| 9/30 MB State Prelims (Whiteland HS) | 1/17 Dine to Donate – El Meson |
| 10/6 Home Football Game – Senior Night | 2/21 Dine to Donate – El Meson |
| 10/7 Community Night |  |
| 10/9 Fall Band Concert |  |
| 10/14 ISSMA Scholastic A MB State Finals |  |
| 11/2 Awards Night |  |

**Next meeting dates:**

9/18 at 6:30 pm at Greek’s Pizzeria

Meeting adjourned at 9:08 pm.