**Zionsville Band Boosters Meeting**

**May 15, 2023, at 6:00 pm**

**Greek’s Pizzeria**

**Attendees:** Tom Landrum, Mindi Ferraro, Ellen Bailey, Malinda Bush, Tracy James, Susie McKenna, Malinda Bush, Marni Skok, Jared Skok, Jen Botkin, Denae Barnett, Tracy Coussens, Kristen Kunttu, Nikki McKnight, Randy Couchman, David Harting, Jeff King, Heather Haan

Meeting was called to order at 6:07 pm by Tracy Coussens.

**Approval of the Minutes**

Motion for approval of amended April minutes by Susie McKenna, second by Randy Couchman.

**President’s Report, T. Coussens**

Band registration night – 4/26

* The meeting was conducted outside due to fire alarm. It went well, showed flexibility and adaptability.

PAC update – started contact with other boards’ members

* Still looking for management
* Jackie Wilhite may be amenable to purchase items

**Vice President Report, N. McKnight**

* Thank you to Tracy Coussens, outgoing president
* Michael Rennaker & Orion Avery were invited to WGI Advisory Board in Las Vegas. They have asked ZBB to pay for our flights. Request that board approves to pay through savings.
* Tracy moves that ZBB pays for these flights out of ZBB savings. Denae seconded. Vote passed.

**Secretary Report, M. Ferraro**

* Will change April minutes to reflect that Susie McKenna was not going to attend registration night.

**Student Accounts, M. Bush**

* Under 5k for collections
* 19 families still owe, mostly small amounts
* Marnie was trained this past week. Malinda will finish out the month. Randy is also training on Quick Books with her.
* Over $1k credits. Just over $300 donated. Sent out $150 refunds total to 2 families. If families with credits don’t respond by the end of May, the credits will be considered donations.

**Treasurer’s Report, R. Couchman**

* $13k capital equipment
* $57k general savings
* $24k marching band uniforms
* $24k rainy day
* $46k checking
* $165, 979 total
* Student accounts are coming in as QuickBooks invoices are going out
* Received $6500 payments over the last month
* $18k expenses – WGI and Indoor staff

**Fundraising Report, S. McKenna**

* One new sponsor for the coming year
* New sponsor sheet with amenities
* Power Hour and trash bags different this year – keep the money rather than sending it to the 3rd party vendor.
* Online platform for donations – SnapMobile (worked with softball and orchestra).
  + No cost to us, 80% profit to us. Way to automate Power Hour. Runs for 28 days. Direct deposit every week.
  + Students provide emails during Power Hour and email addresses will be saved over the years.
  + No selling information, no giving to others, no spamming, no minimum
  + Automatically sends a tax receipt.
  + Susie will check to see if it is full amount or 80%. Also need to check to see if they provide a form for matching donations. Susie will verify that we get click rate information. Could do this with concert bands as well. Susie will check on credit card fees through the donations.
* Promotional items to be sold on band website – Susie will ask for price breaks with quantities purchased
  + Car flags - approx. $10-12 to produce, sell for $20. General Zionsville Z with eagle on green background.
  + Stadium blankets - $12-15 to produce, sell for $30
  + Susie will get a price for 125 show specific pennants to add to swag

**Hospitality, K. Kunttu**

* No food/drinks for rookie camp
* 1st obligation is 2nd week of band camp – Kristen & Kim will work on orders, serving, etc.

**Uniforms, D. Barnett**

* Starcrest Cleaners – dry cleaning traditionally does not remove odors. Owner was able to remove odors and stains without damage to 2 worst uniforms from last year. Waiting on cost estimate per piece.
* Option to recognize as a sponsor if cost estimate is reasonable

**Past President, E. Bailey**

* New parent meeting is June 8
* Registration is going on now
* Tracy and Ellen dropped off uniforms to Tide Cleaners

**Director’s Report, T. Landrum**

* Expecting between 95-102 members for marching band.
* Anonymous parent wanted to make a $5k donation. Tom recommended that it be for an item rather than general donation.
* 34 percussion students planning to do marching band.
* Michael Rennaker would like to buy 2 used marimbas from Veritas that are 4.6 octaves. They are $6450 each. Current marimbas are 4.3 octaves.
* Endowment fund has no spendable money because of the market currently. Currently only spending interest.
* Don’t think we will need tubas, baritones, etc., that are school-owned instruments.
* Tom wants to ask the school if they will contribute at all. He will present it as a class need to administration.
* Jared Skok suggested a challenge grant to match the donation with another $5k.
* Option to write a grant request to Boone County
* Tom is teaching percussion class next year
* Semi and two 20ft trailers. One 20ft trailer will be available in the fall
* Disneyland & Kings Island trips – need to present it at June school board meeting.

**Program Coordinator, J. King**

* Winter Guard dates being sent to IHCGA – invitational
* Marching band contests – has dates for the next 4 years
* Mattress sale Nov. 12
* Penske renting for weekend not whole year

**New Business, N. McKnight & T. Coussens**

Vote on proposed slate of ’23-’24 ZBB Board of Directors officers and membership

**Description of ZBB:**

* SECTION 1 – PURPOSE The purposes for which the Corporation is formed are as follows:
* To promote awareness of the Zionsville High School Band (the “Band”) and Band programs throughout the community.
* To promote community pride and involvement in the Band.
* To support the activities and advancement of the Band.
* To transact any and all lawful business for which corporations may be incorporated under the Act, provided such business is not inconsistent with the Corporation being organized and operated exclusively for charitable purposes.

**Proposed Slate of ZBB Board of Directors for 2023 – 2024:**

Motion presented by Susie McKenna, seconded by Mindi Ferraro. Motion passed by verbal vote.

Voting Members (15):

* President: Nikki McKnight
* VP: Denae Barnett
* Treasurer/Assistant Secretary: Randy Couchman (the Asst Sec is for banking purposes)
* Treasurer for Student Accounts: Marni Skok
* Secretary: Mindi Ferraro
* Fund Raising: Susie McKenna and Jared Skok
* Hospitality: Kim Daugherty
* Members at Large:
  + Tracy Coussens (Past President)
  + Kristen Kuntu (Hospitality Co-Lead)
  + David Harting
  + Sherry Rottman (New Parent Liaison & Volunteer Coordinator)
  + Jen Botkin
  + Courtney Buckles
  + Tracy James

**Upcoming Events:**

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| 5/17 Dine to Donate: El Meson | 5/30 Rookie Rehearsal (3-5 pm) |
| 6/12 ZBB meeting 6:30 pm | 6/1 Rookie Rehearsal (3-5 pm) |
| 6/21 Dine to Donate: El Meson | 6/6 - 6/8 Mini Camp 1 (3-8:30 pm) |
|  | 6/8 New MB Parent mtg (7 pm) |
|  | 6/13 - 6/15 Mini Camp 2 (3-8:30 pm) |
|  | 7/17 – 7/21 Band Camp Wk 1 (8 am – 5 pm) |
|  | 7/24 – 7/28 Band Camp Wk 2 (8 am – 5 pm) |
|  | 7/29 Kings Island Trip |

**Next meeting dates:**

6/12 at 6:30 pm

Meeting adjourned at 8:04 pm.