**Zionsville Band Boosters Meeting**

**October 23, 2023, at 6:30 pm**

**Greek’s Pizzeria**

**Attendees:** Mindi Ferraro, Nikki McKnight, Randy Couchman, Tracy James, Tom Landrum, Sherry Rottmann, Denae Barnett, Courtney Buckles, Marni Skok

Meeting was called to order at 6:45 pm by Nikki McKnight.

**Approval of the Minutes**

Motion for approval of August minutes by Tracy James, second by Randy Couchman.

**President’s Report, N. McKnight**

* Nikki will meet with ZOINC regarding PAC on Wednesday, Oct. 25, at 9 am
* Lucas Oil – Sun., Oct. 29 all day 7:30 am start, potential second day in January. Nikki will email David Harting to make sure all information is up to date.
  + - All black, no leggings, they will provide a blue over shirt
    - Bring alcohol permit, if you have one. Have to have at least 1 person with one.
    - Age 16+
    - Closer you park to stadium, longer it takes to leave
    - Paired with another group that has been doing it for a while
    - Band keeps 100% tips collected, split between all team members – goes to global band account
    - Minimum 15 people
    - Aprons with Zionsville logo

**Vice President Report, D. Barnett**

* Chenille awards are bagged and labeled for November awards night
  + Cake will be ordered – Nikki will check with Kim and Kristen
  + Senior banners need to be cut down from stadium for awards night
* Will connect with Ellen to do online registration for Indoor Percussion
* Potential handbook available online location

**Secretary Report, M. Ferraro**

* Nothing to report

**Student Accounts, M. Skok**

* QuickBooks does everything
* $9,500 past due payments
* $10,000 due for October

**Treasurer’s Report, R. Couchman**

* $8416 capital equipment
* $59,515 general savings
* $26,106 marching band uniforms
* $25,496 rainy day
* $82,620 checking
* $202,154 total
* Marching band expenditure at $88k to budgeted $98k
  + Truck rental and gas $3581 against budgeted $9500
    - * Randy made a motion to offer Lester Dalton $500 check to reimburse for fuel. Susie seconded motion. Envelope to be given at awards night.
  + Props cost $10k against $5k budget
  + $52,500 against budget of $54,500 for staff fees
  + $3850 proceeds from community night
* BAHA expenses were only for DJ, approx. $700 profit
* Kim D. requested a hot water maker – Randy approved it from the hospitality budget
* Bonfire Oct 28 at Addison Chapman’s house
  + Can offer Christina some of the hospitality money for the pulled pork – Tom will tell her that we will give her a check for $300
  + Winter Guard – keeping budget the same
  + $1500 budgeted for contest fees
  + Design $2000
  + Staff $12,000
  + Tarp set at $4000
  + Uniforms $3000
  + Student fees $1000 per student for 12 students only captures about 50% of costs
  + Indoor Percussion:
  + Randy will discuss with Michael Rennaker about “helpers” for indoor for show needs
  + Student fees budgeted approx. $38k total. = $1000 per student
  + WGI fees already paid
  + Hotels for Dayton regional at $2300
  + WGI Worlds hotel $3000 too low for 3 nights, should be closer to $6000
  + Michael wants 2 more marimbas so everything is doubled. Available from Cap City in November.
  + Still waiting on carts to arrive - $14k will be pulled for this from savings
  + Drumheads can be paid by school
  + Wireless mics could pull from various budgets since they would be used for other programs
  + Tom could also ask to use school funds for a marimba.
  + Randy moved bumping the staff budget by $7k and WGI hotel budget line by $3k. Susie seconded the motion. Nikki will submit an email vote to achieve quorum.
  + Sweetwater quote $7700 for wireless mics. Last year, they were borrowed from Isaac Spillman. Tom will ask Isaac or John if they are available to borrow this year. Nikki will email Michael Rennaker for clarification for needs vs wants for Sweetwater quote tonight.
  + Randy is meeting with Michael Rennaker and Marcus Hendry on Thursday to review the budget

**Fundraising Report, T. James**

* Dine to Donates coming up, including 40% off at Panera (have to show flyer)

**Fundraising Report, J. Skok, S. McKenna, D. Harting**

* Fundraising – for indoor?
  + - Susie requested no duplicate asking of any current corporate asks on spreadsheet. National companies such as Pearl, Music Travel, etc. Susie will look into their policies.
    - SnapRaise does not have a calendar option but we can do one ourselves.
      * + Each student who fills calendar gets free show hoodie, entered into drawing for money off fees (Susie will get a QR code for this)
    - Susie has an option for a tie dye Zionsville logo blanket.
    - Could do Superbowl squares at $25/square and the person who won received $250 (donated back to team).
    - 50/50 raffle – drawing on Facebook Live
    - Community Foundation of Boone County – rolling program and matching grants (for next year). ZBB would have to apply for it as a 501(c)3
    - No Venmo. Can use PayPal for nonprofit. QR code to go to QuickBooks
    - Butter Braid sales end this week
* Could have each student’s photo on website to donate directly to each student
* Thank you to Tracy James for creating thank you cards. Susie will get the addresses on them.
* Car flags still left – Denae will take to indoor call out
* Car wash is done
* Susie received an email about potential vendor for Winter Guard competition. Will forward it to Jeff King,

**Hospitality, K. Daugherty, K. Kunttu**

* Nothing to report

**Uniforms, D. Barnett**

* Holding on cleaning uniforms till after parade in November

**Past President, T. Coussens**

* Nothing to report

**Director’s Report, T. Landrum**

* + - Green jazz band performs Thursday in Zionville
    - Bonfire – probably could expect 75-100
      * Have section leaders poll their people
* Check from Cripe for $75 for senior banners
* Isaac Spillman asked about percentage to PAC for concessions. Told Isaac that as of now, it’s closed.

**Program Coordinator, J. King**

* Sent out email all dates for winter programs

**Upcoming Events:**

|  |  |
| --- | --- |
| 11/1 Indoor Percussion Call Out / Parents Meeting | 11/1 Dine to Donate.- Whitestown Panera |
| 11/2 Awards Night | 11/15 Dine to Donate – El Meson |
| 11/25 Christmas Parade | 12/20 Dine to Donate – El Meson |
|  | 1/10 Dine to Donate – Fundae’s |
|  | 1/17 Dine to Donate – El Meson |
|  | 2/21 Dine to Donate – El Meson |

**Next meeting dates:**

11/20 at 6:30 pm at Greek’s Pizzeria

Meeting adjourned at 9:11 pm.